

# JMB

SINCE



1888

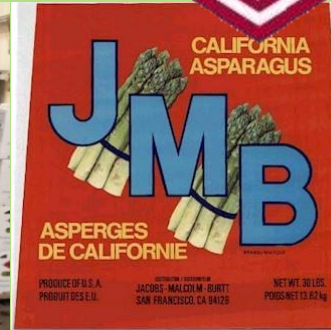


**SAN RAMON, CA**

**125+ YEARS**

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**ASPARAGUS, MELONS  
& POMEGRANATES**



**Jacobs, Malcolm & Burtt (JMB)** has been in business for **more than 125 years**. The company started out selling produce wholesale in the Produce Markets of San Francisco. **Leo Rolandelli purchased JMB in 1963** and has sold produce for the past 50 years. During the 70's Leo started working with asparagus growers to develop the asparagus industry. Since then, **asparagus has become the majority of JMB's business**.

In 2012, JMB sold its wholesale produce business in the San Francisco Produce Market to concentrate on its brokerage business. It currently sells **asparagus, melons, and pomegranates**.

JMB and the success of its growers has been built on a **partnership based on what each is good at**: the grower producing a quality crop and JMB selling at a price that provides the most money back to the grower. JMB provides growers with funds to enable them to develop and plant fields, build packing sheds and cold storage facilities and buy equipment. By partnering with growers, instead of growing, JMB is able to **return money back to the local economy** of the grower.

*This is part of a series of Local Grower Profiles by  
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**GENERAL PRODUCE**  
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